



PRODUCT CATALOG 2026 • FULL EDITION

IT, DATACENTER & ACADEMY

System house services, managed services and Azure trainings by BORDONARO IT: proven in our own enterprise lab, operated in the datacenter.

8x Microsoft MVP • 2,516-core enterprise lab • DCRN I/II

As of: September 2026 • www.bordonaro.de

WHAT YOU WILL FIND IN THIS CATALOG.

Who we are	4
Datacenter and managed services	5
The Sovereign Cloud Alliance	7
Academy Azure and Hybrid	8
Price overview	27
Terms and contact	28

Every item carries an item number and a QR code leading directly to the matching page with details, agenda and inquiry path.

WHY THIS CATALOG

NOT A PAPER ABOUT POSSIBILITIES. AN OFFER WITH PRICES.

I have spent almost 30 years in datacenters, projects and training rooms, and developed one simple conviction: if you sell something, you should be able to say what it costs, who it is for and what exists at the end. That is exactly how this catalog is built. Every item has a price or an honest path to one, a target group and a verifiable result.

Not everything needs to be offline. Everything needs to stay under control. If you take just one question away from these pages, let it be this: does every workload in your organisation run where it belongs?

Dino Bordonaro

Founder and CEO · 8x Microsoft MVP in a row



WHO WE ARE

UNDERSTANDING CLOUD. OPERATING DATACENTERS. BUILDING OFFLINE SYSTEMS.

BORDONARO IT GmbH & Co. KG from Speyer combines almost 30 years of Microsoft, datacenter and Azure experience with building and operating fully disconnected compute and AI platforms. Every recommendation flies first in our own enterprise lab at PFALZKOM's Datacenter Rhein-Neckar II in Mutterstadt (single site: availability class 3 Plus, as the DCRN I/II dual-site group: class 4). Only then does it touch your production.

8x

Microsoft MVP in a row, renewed annually

800+

professionals trained in almost 30 years

2.516

CPU cores in our own enterprise lab at DCRN II

24/7

operations as an option, escalation model instead of finger-pointing



All figures documented on dino.bordonaro.de, MVP status publicly verifiable with Microsoft.

01

DATACENTER & MANAGED SERVICES

YOUR WORKLOADS RUN EVERYWHERE. YOUR OPERATIONS LAG BEHIND.

Azure, your own datacenter, edge: managed as one platform. We design, test and operate Azure hybrid architectures. Every recommendation is tested, deliberately broken and repaired in our own enterprise lab first. Only then does it touch your production.

„It is great working with Dino, he is very professional and has great technical knowledge!“

Thomas Maurer · EMEA Global Black Belt Sovereign Cloud, Microsoft

YOUR OPERATIONS, OUR RESPONSIBILITY.

IT-SVC-001

VMware Exit & Migration

Broadcom changed the bill. We calculate staying versus leaving and migrate when it pays off: to Hyper-V, Azure Local or Azure. With a runbook instead of hope.



k/it-svc-001

on request Project, on request

IT-SVC-002

Azure Hybrid & Azure Arc

One control plane for cloud, datacenter and edge: governance, patching and security from the Azure portal, including servers that never see Azure from the inside.



k/it-svc-002

on request Project, on request

IT-SVC-003

Azure Local & Sovereign Cloud

Azure capabilities in your datacenter, up to disconnected operating models. For critical infrastructure, government and everyone serious about data sovereignty.



k/it-svc-003

on request Project, on request

IT-MSP-001

Managed Datacenter & Operations

Operations in the TÜV/tekit-audited DCRN I/II datacenter group (availability class 4 as a dual-site group), 99.98 % minimum availability per operator, 100 % green power. Your operations, our responsibility, with an escalation model instead of finger-pointing.



k/it-msp-001

on request Monthly contract, on request

IT-SVC-004

Consulting day rate

Architecture, migration and operations consulting at senior level, every recommendation validated in our own enterprise lab.



k/it-svc-004

€2,100 per consulting day · net plus VAT

THE ALLIANCE

DELIVERING TOGETHER WHAT NOBODY MANAGES ALONE.

A network of specialists, partners and Microsoft MVPs for one shared sovereign operating model across cloud, datacenter and edge. System houses bring the customer relationship, we bring lab, architecture and operational depth: together we deliver what nobody manages alone. Membership by personal conversation, no list price.

Lab instead of claims

Partners use our enterprise lab for PoCs and architecture evidence without stocking their own hardware.

Operational depth on demand

Disconnected operations, Azure Local and GPU operations as an extension of your own portfolio, with clear role separation at the customer.

Shared visibility

Reference architectures, trainings and market presence are shared. The customer relationship stays with the partner.



IT-ALZ-001

Partnership on request, membership by personal conversation

www.bordonaro.de/de/alliance



02

ACADEMY AZURE & HYBRID

WAITING IS NOT A SKILLS STRATEGY.

The market will not deliver Azure operators to you. So you qualify the people who already know your system: with role paths from foundation to sovereign operations, practised failure cases in the enterprise lab and a next step your team understands.

WHO IS THIS FOR? YOUR DECISION GUIDE

FOUR PATHS THROUGH THE ACADEMY.

Nobody needs all 17 tracks. Find your role, follow the recommended path and have prior knowledge credited in a skills conversation.

Admins and operators

„I am supposed to run this, but nobody ever taught me.“

From the foundation track to the 10-day operations track to the flagship with disconnected operations: the path from admin to sovereign operator.

FOUND-05



OPS-10



LOCAL-5X5

Architects and senior engineers

„I need to design hybrid architectures and defend them.“

Target architecture, security and infrastructure as code: you learn to make decisions and represent them in front of C-level and auditors.

ARCH-10



SEC-05



IAC-05

C-level and IT decision makers

„I need the situational picture, not the manual.“

Compact decision formats: understand Azure Local in one day, determine roles and skill risks for your own organisation.

EXEC-01



LOCAL-01

L&D and team leads

„I need to develop a whole team, not one person.“

Individually composed in-house programs and the workforce programs: sequence, format and scope based on a skill audit.

WOF



INHOUSE

Unsure? Request a 20-minute skills conversation: dino.bordonaro.de/en/academy

AZA-FOUND-05



k/aza-found-05

Azure Foundation Express

Career switchers and IT-adjacent roles without Azure experience who need a solid foundation in 5 days.

Duration: 5 Tage

from **€5,250** per person

AGENDA

Day 1	Pre-flight check: cloud models, IaaS/PaaS/SaaS, shared responsibility
Day 2	Azure core services: compute, storage, networking, first steps in the portal
Day 3	Identity, governance and costs: Entra ID, RBAC, subscriptions, calculator, budgets, tagging
Day 4	Security and compliance basics plus hands-on labs: Microsoft Defender, EU data residency, build your own environment
Day 5	Landing: business scenarios, review, exam prep for AZ-900, personal learning roadmap

What you take away

- Confidently classify cloud and Azure core concepts and explain them in a business context
- Operate core services in the portal yourself: compute, storage, networking, identity
- Understand pricing models and control costs with calculator and budgets
- Targeted exam preparation for AZ-900

Certification anchor

AZ-900 (Azure Fundamentals), with business relevance instead of pure exam drill.

Format

Remote live in express format, in-house optional

Pricing

Per person, 5 training days. In-house from €7,900 per training day, 4 to 12 people.

AZA-OPS-10

Azure Cloud Operator

Windows and Linux admins taking Azure environments into production operations. Basic virtualization and networking knowledge assumed.

[k/aza-ops-10](#)**Duration:** 10 Tage**from €10,500** per person

AGENDA

Day 1	Pre-flight check: Entra ID, RBAC, governance, subscription structure
Day 2-3	Compute and storage: VMs, scaling, storage accounts, backup, recovery
Day 4-5	Networking: VNets, NSGs, load balancers, VPN, DNS, peering
Day 6-7	Operations: Azure Monitor, Log Analytics, alerts, automation
Day 8-9	Hybrid per AZ-800/801: AD integration, Arc, Windows Server hybrid
Day 10	Capstone operations environment as a lab, review, exam prep for AZ-104

What you take away

- Administer Azure environments independently: compute, storage, networking, identity
- Set up production-ready monitoring and alerting: Azure Monitor, Log Analytics
- Run hybrid scenarios with Windows Server and Azure Arc
- Targeted exam preparation for AZ-104

Certification anchor

AZ-104 (Azure Administrator Associate), extended with excerpts from AZ-800/801.

Format

Remote live in express format, in-house optional

Pricing

Per person, 10 training days. In-house from €7,900 per training day, 4 to 12 people.

AZA-ARCH-10

Azure Hybrid Architect Express

Senior engineers with Azure operations experience at AZ-104 level moving into the architect role.



k/aza-arch-10

Duration: 10 Tage

from €10,900 per person

AGENDA

Day 1	Pre-flight check: CAF, landing zones, governance, policy, naming
Day 2-3	AZ-305 architecture design: compute, data, identity, Well-Architected Framework
Day 4-5	AZ-700 networking: hub-spoke, VPN, ExpressRoute, firewall, Private Endpoints, DNS
Day 6-7	Azure Arc and hybrid management: servers, Kubernetes, data services, monitoring
Day 8-9	Capstone: reference architecture for a critical-infrastructure use case in labs
Day 10	Landing: review, exam prep for AZ-305 and AZ-700, certification roadmap

What you take away

- Design and justify Azure architectures based on CAF and WAF
- Plan hybrid networks with hub-spoke, VPN, ExpressRoute and Private Endpoints
- Govern and manage on-prem resources consistently with Azure Arc
- Targeted exam preparation for AZ-305 and AZ-700

Certification anchor

AZ-305 and AZ-700, with CAF and WAF as the method framework.

Format

Remote live in express format, in-house optional

Pricing

Per person, 10 training days. In-house from €7,900 per training day, 4 to 12 people.

AZA-LOCAL-5X5

[k/aza-local-5x5](#)

Azure Local Operator incl. Disconnected Operations

On-prem operators with a Hyper-V or VMware background, especially from critical infrastructure, defence and public sector.

Duration: 5+5 Tage (zwei Blöcke)

from €11,500 per person

AGENDA

Block 1 · Day 1-2 Azure Local foundations: architecture, sizing, hardware and network design

Block 1 · Day 3-4 Deployment: cluster, Storage Spaces Direct, Network ATC, AKS on Azure Local

Block 1 · Day 5 Operations I: updates, lifecycle, monitoring, Arc integration

Block 2 · Day 6-7 Operations II and troubleshooting: failure scenarios in the enterprise lab

Block 2 · Day 8-9 Disconnected operations: air-gapped deployment, local control plane, critical-infrastructure and defence labs, migration from VMware and Azure Stack Hub

Block 2 · Day 10 Capstone operations exercise, review, operations runbook

What you take away

- Plan, deploy and run Azure Local clusters: sizing, networking, Storage Spaces Direct, AKS
- Master lifecycle operations: updates, monitoring, Arc integration, troubleshooting
- Disconnected operations: deploy air-gapped and run without a permanent cloud connection
- Assess and execute migrations from VMware and Azure Stack Hub

Certification anchor

No Microsoft exam covers disconnected operations. Oriented on AZ-800/801, certificate of completion by BORDONARO IT.

Format

Package: block 1 remote live, block 2 with disconnected labs on site

Pricing

Per person, 10 training days as a 5+5 package (two blocks). In-house from €8,900 per training day, 4 to 12 people, including lab design on your hardware.

AZA-ASH-05

Azure Stack Hub Bridge

Azure Stack Hub operators in the refresh phase who keep running their environment or prepare the move to Azure Local.



k/aza-ash-05

Duration: 5 Tage

from €5,750 per person

AGENDA

Day 1	Pre-flight check: architecture review and inventory of your environment
Day 2	Operations in detail: updates, secrets rotation, capacity, monitoring, troubleshooting
Day 3	Marketplace, offers and plans, tenant management
Day 4	Refresh paths and bridge to Azure Local: lifecycle status, decision matrix, migration paths, labs
Day 5	Landing: review, your own refresh roadmap, operations checklist

What you take away

- Run Azure Stack Hub safely: updates, secrets, capacity
- Make a well-founded refresh decision: keep running, Azure Local or cloud
- Assess and plan migration paths to Azure Local
- First-hand knowledge: Azure Stack Hub runs in production in the in-house enterprise lab

Certification anchor

AZ-600 (Azure Stack Hub Operator). Microsoft has retired the exam. Its content remains the operations standard.

Format

Remote live in express format, in-house optional

Pricing

Per person, 5 training days. In-house from €7,900 per training day, 4 to 12 people.

AZA-AI-05

Sovereign AI Operator

Platform admins and on-prem specialists who run generative AI in isolated environments. Focus on operations, no data science.



k/aza-ai-05

Duration: 5 Tage**from €5,750** per person

AGENDA

Day 1	Sovereign AI foundations: data sovereignty, architecture options, contrast with cloud AI
Day 2	Foundry Local: model selection, deployment, operations, GPU sizing
Day 3	RAG on-prem: ingestion, embeddings, vector store, retrieval quality, guardrails
Day 4	Air-gapped operations: offline model supply, updates, monitoring
Day 5	Capstone: sovereign AI assistant in the air-gapped lab, review

What you take away

- Evaluate, deploy and operate Foundry Local in the disconnected enterprise lab, and document preview limits and update dependencies
- Build RAG pipelines fully on-prem: embeddings, vector store, guardrails
- Air-gapped operations: model and update supply without internet access
- Map GDPR, NIS2 and KRITIS-relevant requirements to a sample architecture and document evidence gaps

Certification anchor

No Microsoft exam covers air-gapped AI. AI-102 as orientation. BORDONARO Academy certificate of completion "Sovereign AI Operator", not a Microsoft certification.

Format

Remote live, air-gapped capstone on site recommended

Pricing

Per person, 5 training days. In-house from €8,900 per training day, 4 to 12 people.

AZA-IAC-05



k/aza-iac-05

Azure DevOps & IaC Hands-On

Operators and admins on the path to engineer who want to build and roll out infrastructure as code. Azure knowledge at AZ-104 level recommended.

Duration: 5 Tage

from **€4,950** per person

AGENDA

Day 1	Pre-flight check: Git, repos, IaC principles, tooling setup
Day 2	Bicep: modules, parameters, deployments, what-if analysis
Day 3	Terraform on Azure: providers, state, modules, workspaces
Day 4	Pipelines: Azure DevOps and GitHub Actions, environments, approvals
Day 5	Capstone: deploy a complete landing zone as code, review

What you take away

- Write, test and deploy infrastructure as code with Bicep and Terraform
- Build CI/CD pipelines with Azure DevOps and GitHub Actions
- Roll out environments repeatably and versioned instead of click operations
- Lay the foundation for the AZ-400 path

Certification anchor

Hands-on track without exam focus. AZ-400 as an optional follow-up path.

Format

Remote live in express format, in-house optional

Pricing

Per person, 5 training days. In-house from €7,900 per training day, 4 to 12 people.

AZA-SEC-05



k/aza-sec-05

Azure Security & Identity Deep Dive

Security engineers and admins with security responsibility, especially in critical-infrastructure and regulated environments.

Duration: 5 Tage

from **€5,750** per person

AGENDA

Day 1	Pre-flight check: zero trust, security baseline, current threat landscape
Day 2	Identity per SC-300: Entra ID, Conditional Access, PIM, Identity Protection
Day 3	Security operations per SC-200: Defender XDR, Sentinel, KQL, incident response
Day 4	Architecture per SC-100: zero-trust design, governance, critical-infrastructure and NIS2 mapping
Day 5	Landing: capstone scenario, review, certification roadmap

What you take away

- Design and justify zero-trust architectures per SC-100
- Secure identities with Entra ID: Conditional Access, PIM, Identity Protection
- Detect and handle threats with Defender XDR and Sentinel
- Translate critical-infrastructure and NIS2 requirements into Azure security controls

Certification anchor

SC-100, SC-200 and SC-300 as the certification map, zero trust as the method framework.

Format

Remote live in express format, in-house optional

Pricing

Per person, 5 training days. In-house from €7,900 per training day, 4 to 12 people.

AZA-SALES-05



k/aza-sales-05

Azure Sales Accelerator

Sales, account managers and presales at Microsoft partners and system integrators who want to build Azure sales systematically. No Azure knowledge required.

Duration: 5 Tage**from €4,950** per person

AGENDA

Day 1	Value story compact: Azure benefits in customer language, pricing confidence, objection handling
Day 2	Briefing: Azure portfolio map, buying center, discovery methodology
Day 3	TCO and ROI workshop: calculations, business cases, pricing models
Day 4	Sovereign sales story and deal scoping: data sovereignty, critical-infrastructure arguments, reference architectures in sales
Day 5	Landing: deal reviews on real pipelines, action plan per participant

What you take away

- Calculate and present TCO and ROI arguments for Azure deals yourself
- Master the sovereign sales story: data sovereignty as a closing argument
- Structure discovery, qualification and proposal scoping for Azure projects
- Establish a shared language between sales and presales

Certification anchor

Sales enablement without an exam. Optional follow-up path: AZ-900.

Format

On site or remote live

Pricing

Per person, 5 training days. In-house from €7,900 per training day, 4 to 12 people. Distributor sponsoring possible, reference: ADN Distribution.

AZA-INHOUSE

k/aza-inhouse

In-House Programs

Entire IT teams of companies, public sector and system integrators. The program is assembled from all Academy tracks.

Duration: individuell

on request per group/request

AGENDA

Step 1	Skill audit and target picture: where the team stands, where it needs to go
Step 2	Track selection and program scoping from the Academy catalog
Step 3	Delivery remote, on site or hybrid, with labs in your own environment
Step 4	Final review, certification roadmap, next steps

What you take away

- Program tailored exactly to team skill level and target picture
- Your own use cases and your own environment as the lab base
- Training on your hardware possible, including isolated networks
- Scheduling around day-to-day operations

Certification anchor

Certification anchors depending on selected tracks, certificate of completion by BORDONARO IT.

Format

At your site, remote or hybrid, air-gapped possible

Pricing

Day rates from €7,900 per training day plus VAT, 4 to 12 people. Disconnected and sovereign tracks from €8,900 per training day.

AZA-WoF

Workforce of the Future

Complete IT departments of mid-sized companies, enterprises, public sector and system integrators moving from classic on-prem IT to cloud operations.



k/aza-wof

Duration: 4 bis 8 Wochen**on request** per group/request

AGENDA

WoF-1	Skill audit, 1 week: skill level vs. target picture, gap map, personal learning profiles
WoF-2	Cloud mindset, 3 days: why cloud accelerates the business, also for sales and management
WoF-3	Express track bundle, modular: distributing people to matching Academy tracks by skill profile
WoF-4	Live lab, 1 to 2 weeks: your own cloud environment, your own use cases, mentor support
WoF-5	Embedded mentoring, 4 to 6 weeks: guiding the team through the first weeks of production
WoF-6	Maturity check, 1 day: assessment and roadmap for the next steps

What you take away

- Develop the entire team from classic IT to cloud operations
- Individual learning paths per person based on a skill audit
- Live lab in your own environment with use cases from your own business
- Embedded mentoring during the first weeks of production operations

Certification anchor

Certification anchors depending on the track bundle, maturity score as the program conclusion.

Format

Program for entire teams, remote, on site or hybrid

Pricing

Program price based on skill audit and module scope. An inquiry with team size and target picture is enough.

AZA-LOCAL-01



k/aza-local-01

Azure Local Discovery Day

Teams that want to touch Azure Local before they decide: one day on a real cluster instead of a slide demo.

Duration: 1 Tag

€7,900 per group/request

AGENDA

Morning Architecture overview, cluster walk-through in the lab, deployment demo

Afternoon Hands-on: VM operations, update run, failover exercise, Q&A on your scenarios

What you take away

- Understand the Azure Local architecture on a real cluster
- Experience the deployment flow and management layers live
- Trigger and observe your first failover yourself
- Map your own use cases with the trainer

Certification anchor

No exam focus: this day is the baseline before FOUND-05 or the OPS tracks.

Format

In-house or remote, hands-on in the enterprise lab

Pricing

Flat rate per date for up to 12 participants, in-house or remote.

AZA-EXEC-01

k/aza-exec-01

Sovereign Cloud Executive Briefing

Executives, CIO/CTO and IT leadership who need sovereignty, Azure Local and skills strategy prepared for a decision in one day.

Duration: 1 Tag

€7,900 per group/request

AGENDA

Morning Market situation, sovereignty options, core architecture decisions by example

Afternoon Your status quo: team, systems, compliance. Roadmap workshop with decision paper

What you take away

- Assess sovereignty options (cloud, Azure Local, disconnected) with realistic costs
- Rate your team's skill risk using the role-path model
- Take away a prioritized decision paper for the next two quarters

Certification anchor

No exam focus: the result is a decision paper, not a certificate.

Format

On site or remote, board-ready

Pricing

Flat rate per date for up to 8 participants from leadership and IT management.

AZA-LOCAL-02

Azure Local Fast-Track

Hyper-V and VMware admins who move from classic virtualization to their first own Azure Local cluster in two days.



k/aza-local-02

Duration: 2 Tage**from €2,450** per person

AGENDA

Day 1 From Hyper-V/VMware to Azure Local: architecture, sizing, networking, deployment lab

Day 2 Operations: VM lifecycle, updates, monitoring, failover exercise, troubleshooting basics

What you take away

- Plan an Azure Local cluster: sizing, networking, storage basics
- Run the deployment in the lab yourself
- Day-to-day operations: VMs, updates, monitoring, first failure patterns

Certification anchor

Stepping stone to LOCAL-5X5. Concepts follow the AZ-800/801 scope.

Format

Remote live or in-house, labs included

Pricing

Per person, 2 training days. In-house from €7,900 per training day, 4 to 12 people.

AZA-NET-03

[k/aza-net-03](#)

Azure Networking Compact

Network admins and engineers who have to design and run Azure networks properly: hub-spoke, hybrid connectivity, private access.

Duration: 3 Tage

from €2,990 per person

AGENDA

Day 1	Topologies: VNets, peering, hub-spoke, routing in the lab
Day 2	Hybrid connectivity: VPN, ExpressRoute, firewall, segmentation
Day 3	Private connectivity: Private Endpoints, DNS architecture, troubleshooting lab

What you take away

- Design and defend hub-spoke topologies
- Plan and build VPN and ExpressRoute in the lab
- Configure Private Endpoints, DNS and firewall chains production-ready

Certification anchor

Targeted exam preparation for AZ-700.

Format

Remote live or in-house, labs included

Pricing

Per person, 3 training days. In-house from €7,900 per training day, 4 to 12 people.

AZA-OPS-23

[k/aza-ops-23](#)

Operator Starter (2+3)

Admins who learn alongside the day job: two days of foundations, apply it at work, then three days of lab deep-dive.

Duration: 2+3 Tage (zwei Blöcke)

from €4,950 per person

AGENDA

Block 1 · Day 1-2 Foundations: portal/CLI, identity, compute, storage, networking basics

Practice phase 2-3 weeks in your own environment, defined tasks, remote trainer feedback

Block 2 · Day 3-5 Operations: monitoring, updates, cost control, failure patterns in the lab

What you take away

- Apply Azure core operations confidently: identity, compute, storage, networking
- Solve real practice tasks between the blocks with trainer feedback
- Master monitoring and first failure patterns in the lab

Certification anchor

Stepping stone to OPS-10. Concepts follow AZ-104.

Format

Block 1 remote, practice phase in your own environment, block 2 lab-focused

Pricing

Per person, 5 training days in two blocks. In-house from €7,900 per training day, 4 to 12 people.

AZA-ARCH-32

[k/aza-arch-32](#)

Architecture Sprint (3+2)

Senior engineers who develop a concrete target architecture: three days of design on your real case, kick off the implementation, then two days of review.

Duration: 3+2 Tage (zwei Blöcke)

from €5,450 per person

AGENDA

Block 1 · Day 1-3 Design workshop on your case: requirements, target picture, decision log, governance

Practice phase 3-4 weeks: first implementation steps in your own house

Block 2 · Day 4-5 Review: architecture fine-tuning, operating boundaries, runbook, next steps

What you take away

- Design and document a target architecture for your own case
- Capture a clean decision log and operating boundaries
- Close open items in the review block and take away an operations runbook

Certification anchor

Stepping stone to ARCH-10. Method framework CAF/WAF, oriented on AZ-305.

Format

Block 1 design workshop, practice phase, block 2 review with runbook

Pricing

Per person, 5 training days in two blocks. In-house from €7,900 per training day, 4 to 12 people.

PRICE MATRIX

ACADEMY AZURE & HYBRID AT A GLANCE

ITEM NO.	SERVICE	SCOPE	NET PRICE
AZA-FOUND-05	Azure Foundation Express	5 Tage	from €5,250 per person
AZA-OPS-10	Azure Cloud Operator	10 Tage	from €10,500 per person
AZA-ARCH-10	Azure Hybrid Architect Express	10 Tage	from €10,900 per person
AZA-LOCAL-5X5	Azure Local Operator incl. Disconnected Operations	5+5 Tage (zwei Blöcke)	from €11,500 per person
AZA-ASH-05	Azure Stack Hub Bridge	5 Tage	from €5,750 per person
AZA-AI-05	Sovereign AI Operator	5 Tage	from €5,750 per person
AZA-IAC-05	Azure DevOps & IaC Hands-On	5 Tage	from €4,950 per person
AZA-SEC-05	Azure Security & Identity Deep Dive	5 Tage	from €5,750 per person
AZA-SALES-05	Azure Sales Accelerator	5 Tage	from €4,950 per person
AZA-INHOUSE	In-House Programs	individuell	on request per group/request
AZA-WOF	Workforce of the Future	4 bis 8 Wochen	on request per group/request
AZA-LOCAL-01	Azure Local Discovery Day	1 Tag	€7,900 per group/request
AZA-EXEC-01	Sovereign Cloud Executive Briefing	1 Tag	€7,900 per group/request
AZA-LOCAL-02	Azure Local Fast-Track	2 Tage	from €2,450 per person
AZA-NET-03	Azure Networking Compact	3 Tage	from €2,990 per person
AZA-OPS-23	Operator Starter (2+3)	2+3 Tage (zwei Blöcke)	from €4,950 per person
AZA-ARCH-32	Architecture Sprint (3+2)	3+2 Tage (zwei Blöcke)	from €5,450 per person

In-house from €7,900 per training day, 4 to 12 people (sovereign tracks from €8,900). All prices net plus VAT.

TERMS & CONTACT

CLEAR RULES. SHORT PATHS.

Training price anchor	€7,900 net per training day and group, half-day formats pro rata, the lab residency at €8,900.
Minimum group	Delivery from four actually registered participants, up to the stated group size. Smaller groups move to the next date free of charge.
Scheduling	Depending on scope, 2 to 6 weeks lead time counted from written confirmation of date and scope.
Completion	Certificate of participation and audit-ready training records included with every track, as a building block of your Art. 4 EU AI Act evidence.
All prices	Net plus 19 % VAT. Travel costs only for on-site dates outside the region, stated up front.

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BORDONARO

**NOT EVERYTHING NEEDS TO BE OFFLINE. EVERYTHING NEEDS TO STAY
UNDER CONTROL.**

`bordonaro.ai · www.bordonaro.de · dino.bordonaro.de`

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