

AI-VALUE

Use Case and Business Case Sprint

Two days after which your AI idea list is a prioritized portfolio with owners and numbers.

DURATION**2 days****GROUP****up to 12 people****FORMAT**

In-house · Remote · German or English

THIS EXISTS AFTERWARDS

- ▶ A cleaned use case inventory from the pre-submitted one-pagers, duplicates merged, castles in the air sorted out
- ▶ A value-risk matrix with all candidates and a well-reasoned top group
- ▶ A rough economics calculation per top use case with conservative, documented assumptions
- ▶ A named owner, a success measure and the biggest obstacle per top use case
- ▶ A 90-day plan for the two to three best candidates with scope, participants and measuring points

AGENDA**Day 1**

The idea pile on the table · The evaluation grid · The value-risk matrix takes shape · Feasibility check of the top group · Day result: the prioritized portfolio

Day 2

Calculating conservatively · Business cases in small groups · Owners and obstacles · The 90-day plan · Pitch and day result

**YOUR TRAINER****Dino Bordonaro**

Microsoft MVP for eight consecutive years (Microsoft Azure · Cloud and Datacenter Management), Microsoft Certified Trainer, almost 30 years in IT. Builds sovereign AI systems on own hardware (Azure Local, Foundry Local, NVIDIA GPUs) and trains on exactly that. More than 800 professionals trained, every concept proven in his own enterprise lab in a TÜV-audited datacenter.

€15,800 flat, plus VAT

The sprint prioritizes and calculates, it does not implement. Executing the pilots lies with your owners, accompanied on request by the company's engineering tracks or products. The sprint does not replace your controlling department's investment calculation, it delivers its reliable inputs.

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