

AI - EXEC

Sovereign AI Executive Briefing

One afternoon after which your executive team knows whether AI in your company will be rented or owned.

DURATION

½ day

GROUP

up to 8 people

FORMAT

In-house · Remote · In the lab · German or English

THIS EXISTS AFTERWARDS

- ▶ A one-page decision picture: value, risk, sovereignty and operating model for your company, developed together in the room
- ▶ A rent-or-own calculation using your usage profile and conservative assumptions, with a visible break-even
- ▶ A prioritized 90-day list with two to three assignments, each with an owner and a date
- ▶ A shared vocabulary at executive level, so the next AI discussion ends in a decision instead of another postponement

AGENDA

14:00	Situation picture: pressure from three sides: Analysis of your questionnaire: customer expectations, competition, shadow AI inside your own company. Guiding question for the room: Which three AI decisions are genuinely pending in your company over the next 24 months?
14:45	The live proof: Demonstration of an internet-disconnected AI environment from our enterprise lab, where technically and organizationally feasible: the Sovereign Assistant answers questions about loaded documents, visibly without any cloud connection. Executive question afterwards: What does this mean for our critical data assets?
15:45	Economics: rent or own: The calculation model: token and license cost per head and year against investment and operation of an own environment, with conservative assumptions. Exercise: your usage profile is entered live and the break-even for your company becomes visible.
16:30	Strategy session: your decision picture: Value, risk, sovereignty and operating model on a single page. Decision in the room: Which two questions does the executive team want answered reliably within 90 days, and who owns them?
17:10	The next 90 days: Assignments are fixed with owners and dates. Alignment with the fitting next steps, such as the use case sprint (AI-VALUE) or the leadership track (AI-LEAD). Ends at 17:30.



YOUR TRAINER

Dino Bordonaro

Microsoft MVP for eight consecutive years (Microsoft Azure · Cloud and Datacenter Management), Microsoft Certified Trainer, almost 30 years in IT. Builds sovereign AI systems on own hardware (Azure Local, Foundry Local, NVIDIA GPUs) and trains on exactly that. More than 800 professionals trained, every concept proven in his own enterprise lab in a TÜV-audited datacenter.

€4,900 flat, plus VAT

The briefing is decision preparation with proof. It is not a strategy consulting mandate, not a vendor selection and not an implementation. For building your own environment, we talk about the company's products and engineering tracks.

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